



2020 Full Year Analyst Briefing

February 23, 2021

Zoom

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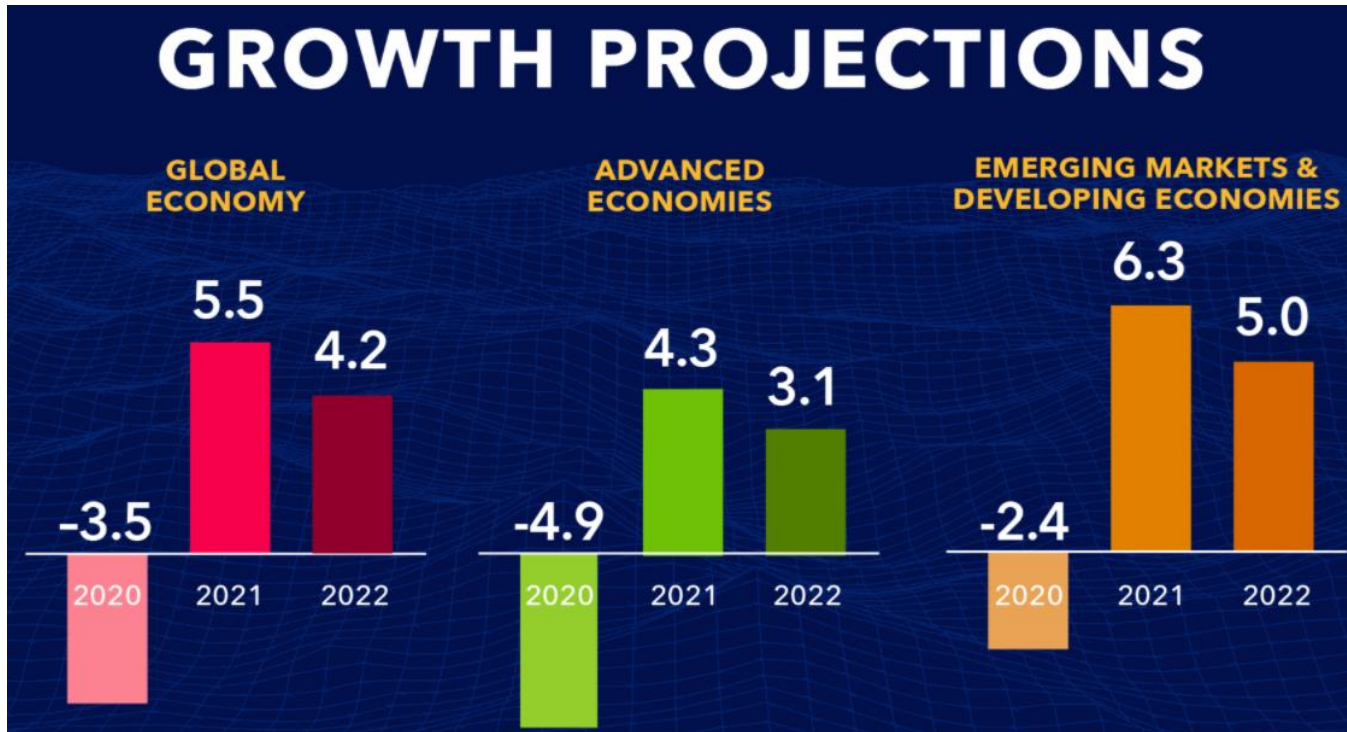
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Global Economy & Electronics Market

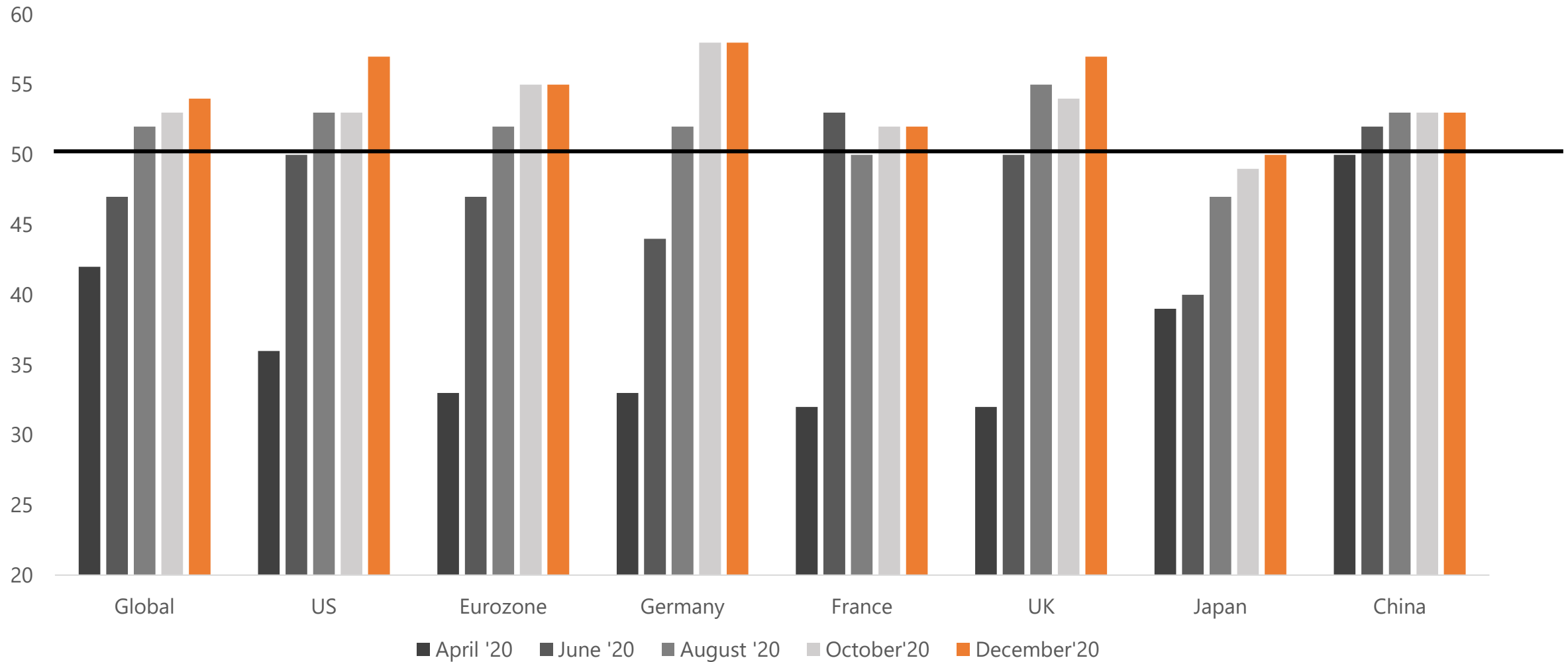
Global Economy

Global economy regressed by 3.5% in 2020 due to the disruption brought by COVID-19. With vaccination programs beginning to roll-out globally, 2021 is seen as a recovery year at +5.5%

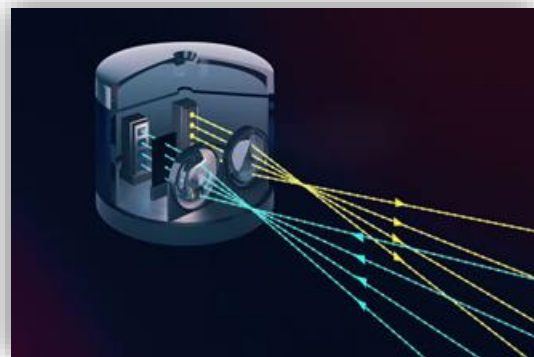
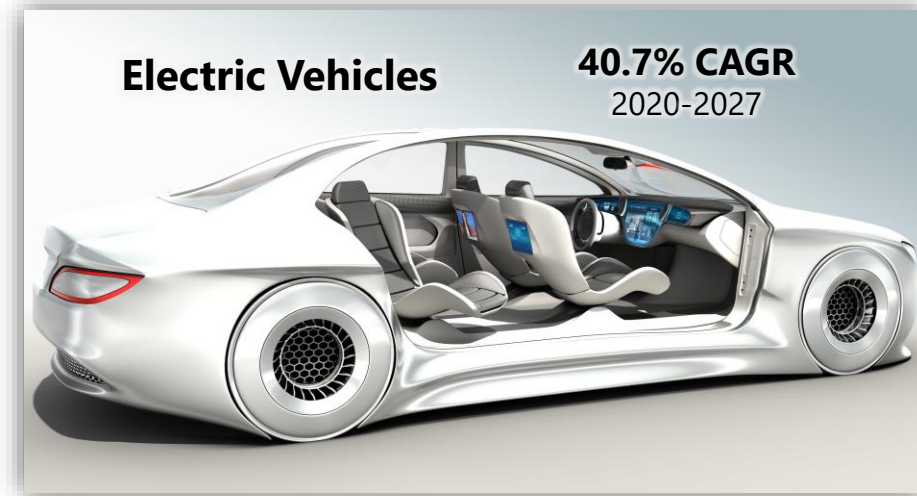


Region	2020	2021	2022
USA	-3.4	5.1	2.5
EU	-7.2	4.2	3.6
China	2.3	8.1	5.6
Japan	-5.1	3.1	2.4
Germany	-5.4	3.5	3.1
UK	-10.0	4.5	5.0
ASEAN	-3.7	5.2	6.0

Global Manufacturing Purchasing Managers Index (PMI)



Global Market Trends: Mobility



Lidar 28.4% CAGR
2020-2027



Camera 12.4% CAGR
2020-2025

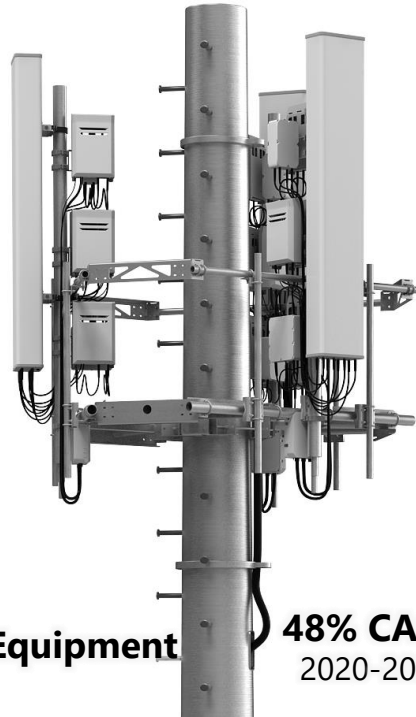


E-Taxi Drone 26.2% CAGR
2021-2030

Global Market Trends: Industrial & others



EV Charger 26.8% CAGR
2020-2027

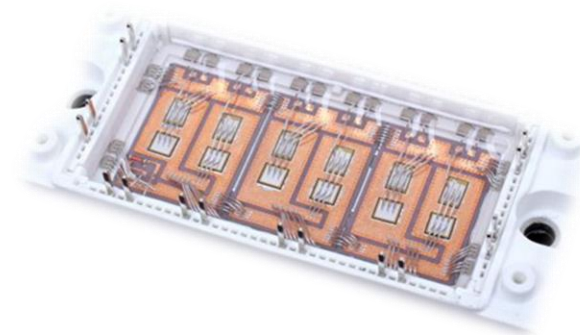


5G Equipment 48% CAGR
2020-2024



Medical Device 22% CAGR
2019-2025

Vaccine Storage 10.4% CAGR
2020-2027



**Silicon Carbide (SiC)
Power Devices for EVs**

24% CAGR
2020-2024

Component Shortage

Market Environment

- Increased demand in electric vehicles, contactless interfaces, interconnectivity and medical devices
- Extended lead-times and price increases until first half of 2021
- Inflexible order conditions

IMI Proactive Response

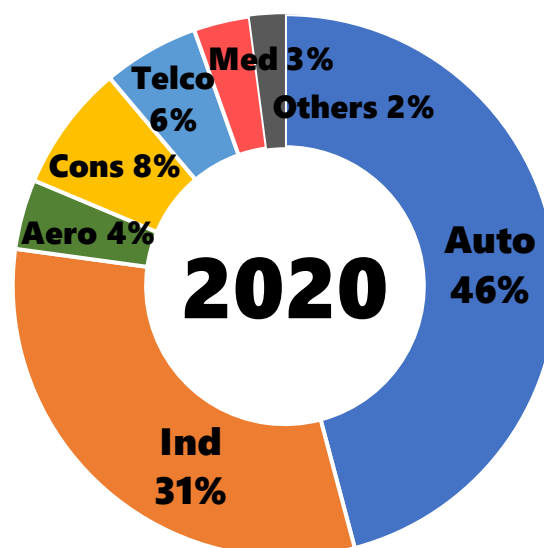
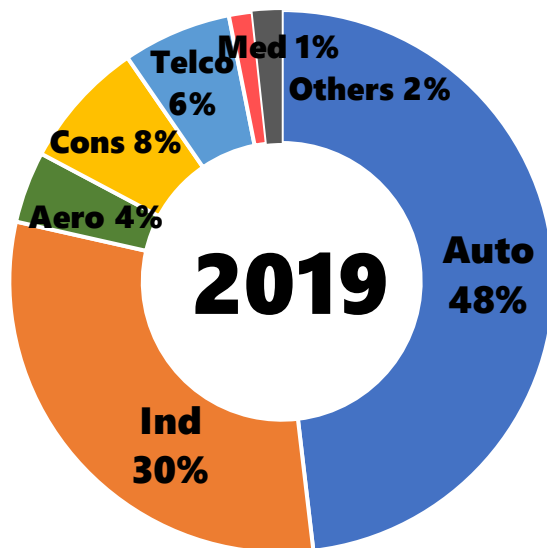
- As soon as potential shortages were spotted in 2020, IMI initiated increased coordination with customers to determine accurate 2021 demand forecasts
- Leverage geographical footprint in China, South East Asia, Europe, and North America to identify alternative suppliers for the entire business portfolio
- Minimize effect on regular business lines and manage push-out of revenue upside
- Enforce appropriate "pass-on" of increased costs to customers
- Manage inventory by planning based on production capacity



Financials

2020 Segment Updates

	'19 Q4	'20 Q4	Y/Y%		'19 FY	'20 FY	Y/Y%
Auto	152.1	175.1	15%		602.0	521.1	-13%
Ind	87.7	107.8	23%		380.1	355.5	-6%
Aero/Def	14.6	17.2	18%		53.2	47.3	-11%
Cons	24.2	25.1	4%		95.4	85.6	-10%
Telco	22.3	8.8	-61%		80.8	64.9	-20%
Medical	4.7	11.9	153%		17.6	38.0	116%
TOTAL	310.8	347.2	12%		1,250.4	1,135.8	-9%



➤ Automotive:

- Market has rebounded in the 4th quarter from 2019's slowdown and 2020's COVID pandemic.
- Continued wins in ADAS, E-vehicles, and EV charging platforms
- Speed of E-vehicle adaption to be influenced by government mandates and subsidies

➤ Industrial:

- Strong rebound driven by surge of I-o-T devices and return of asset tracking demand
- Power module production ramp up developing well, additional new projects won in the pipeline

➤ Aero/Defense:

- Agreement of Brexit framework as well as transition of presidency in the USA will bring certainty to the global defense market

➤ Consumer:

- Ongoing transition away from consumer products towards higher margin industrial/auto applications

➤ Telco:

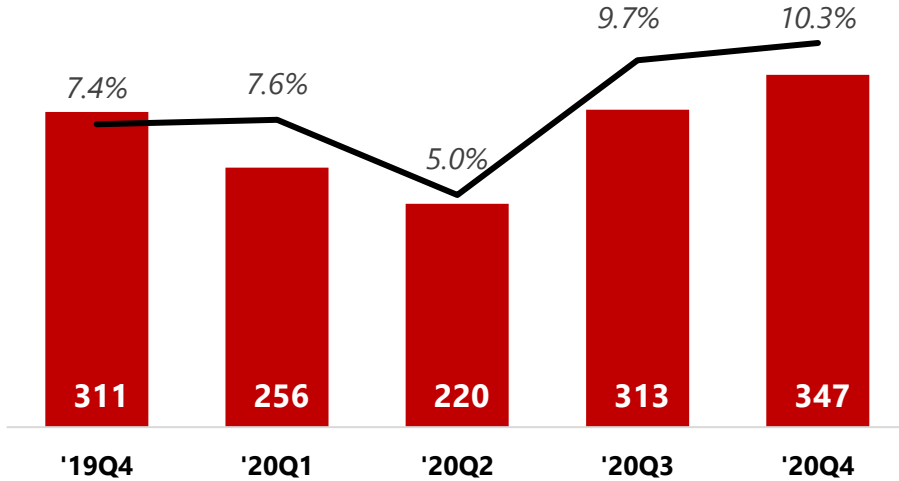
- 5G roll-out slowing down in Chinese market as installations shift from key coastal cities to inland provinces

➤ Medical:

- IMI and STI continue to grow revenues related to pandemic related medical solutions.

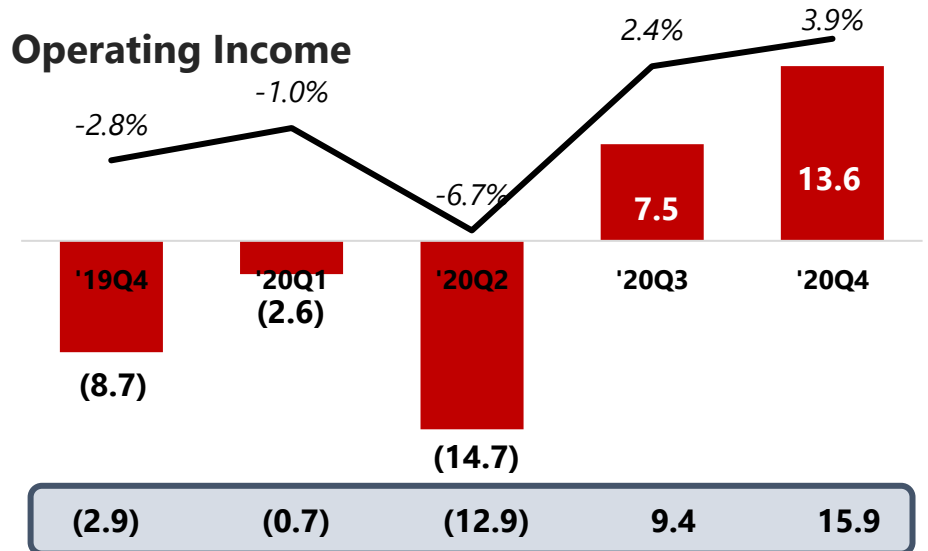
2020 Q4 Performance

Revenue and Gross Profit Margin



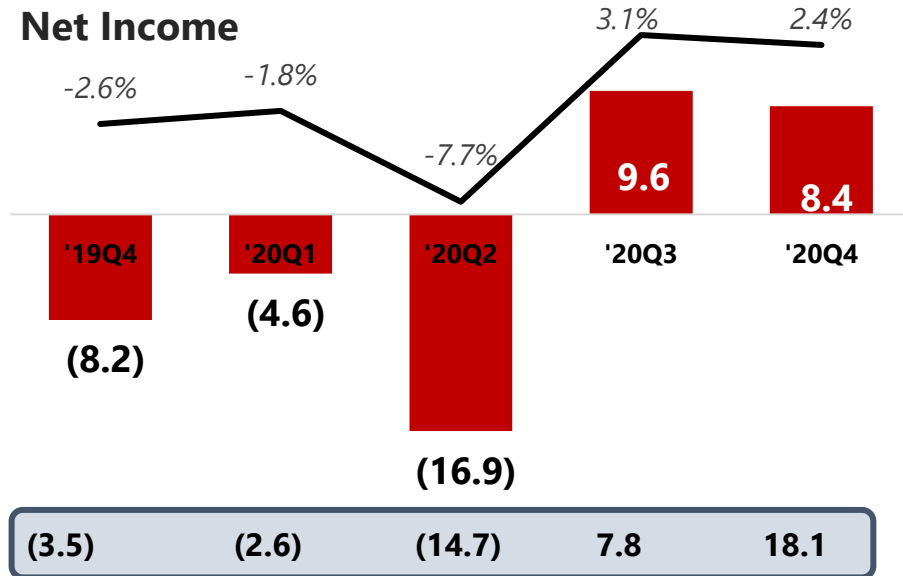
Non GAAP

Operating Income



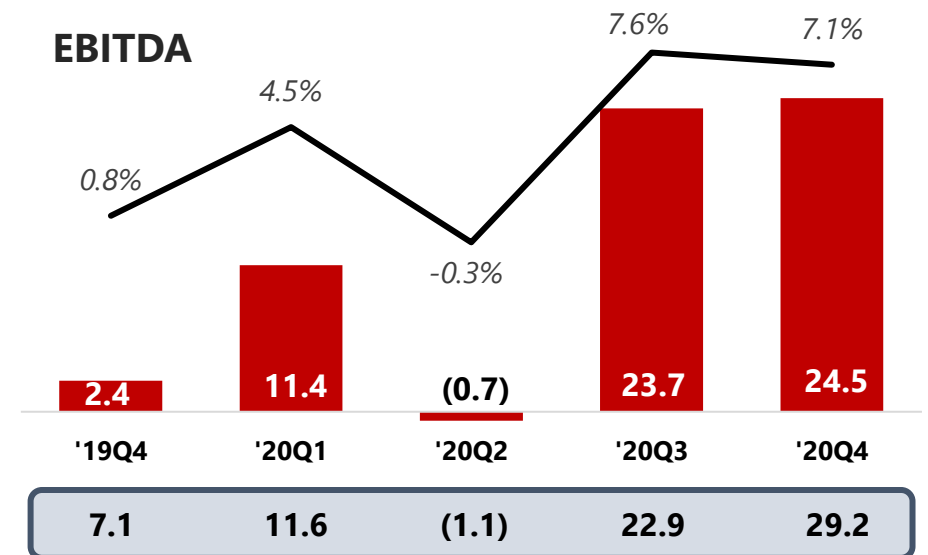
(2.9) (0.7) (12.9) 9.4 15.9

Net Income



Non GAAP

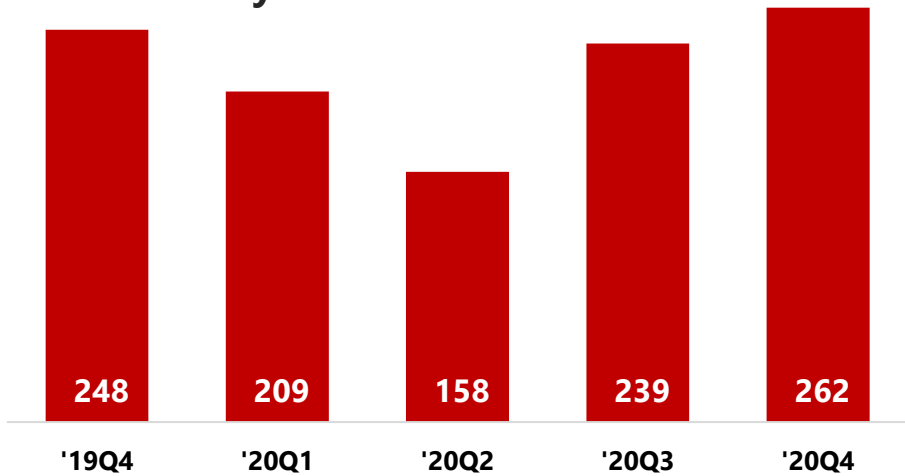
EBITDA



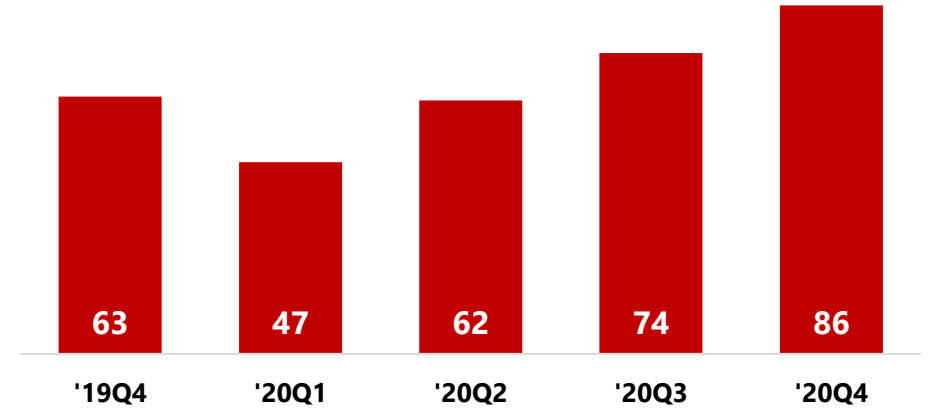
7.1 11.6 (1.1) 22.9 29.2

2020 Q4 Performance

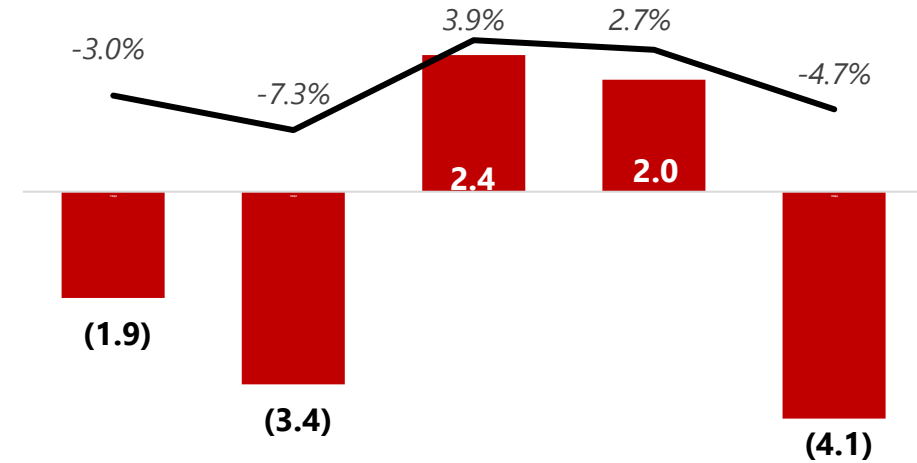
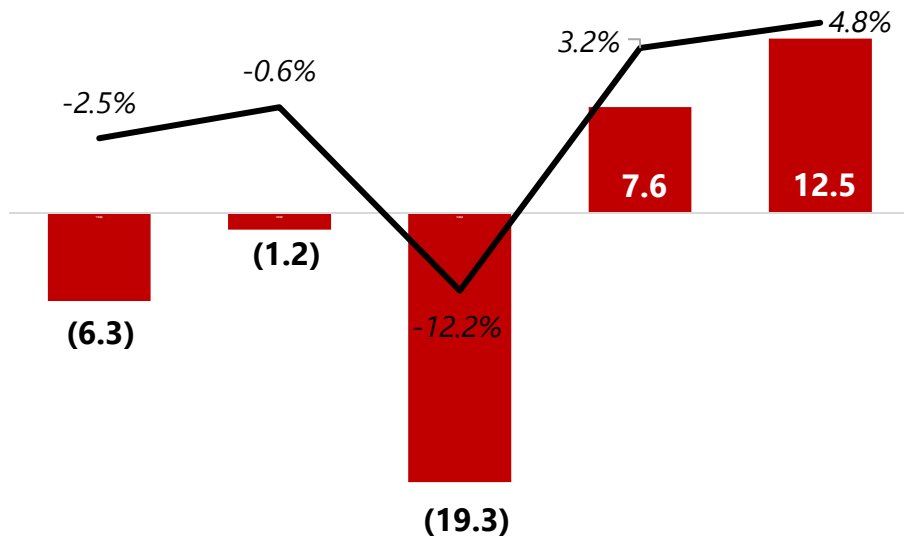
Wholly Owned Subsidiaries



Non Wholly Owned Subsidiaries



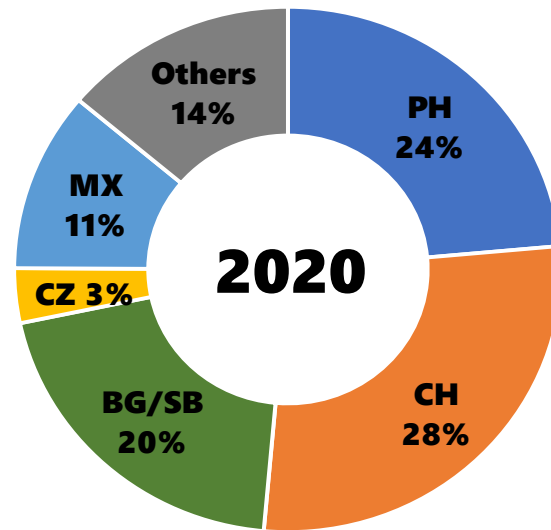
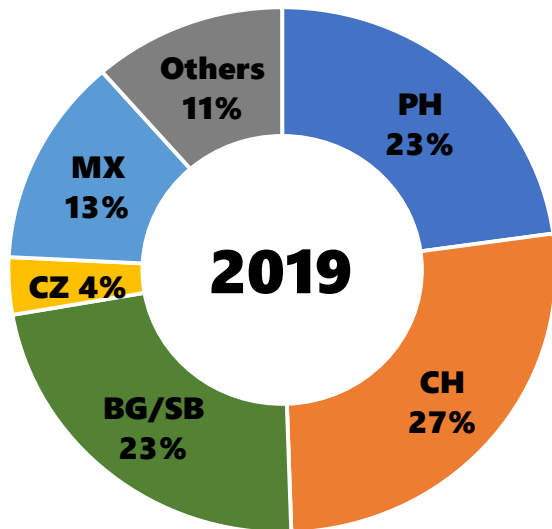
Revenue



Net Income

2020 Q4 Region Updates

	'19 Q4	'20 Q4	Y/Y%		'19 FY	'20 FY	Y/Y%	CAPEX
PH	63.1	72.2	14%		269.9	252.8	-6%	3.3
CH	69.1	64.3	-7%		277.8	252.5	-9%	2.8
BG/Serbia	67.0	77.5	16%		285.0	230.6	-19%	4.6
CZ	11.8	12.8	8%		44.0	38.2	-13%	3.9
MX	38.0	41.3	9%		160.2	125.8	-21%	-
VIA + STI	63.2	85.7	36%		247.6	269.0	9%	3.8
TOTAL	310.8	347.2	12%		1,250.4	1,135.8	-9%	18.7



➤ PH:

- Return of demand in high margin asset tracking business
- Strong rebound of global automotive market signals leads to increased business in automotive cameras

➤ CH:

- Automotive segment grew 13% year-on-year
- Revenue slowdown largely driven by decrease in local 5G demand, segment decreased 50% year-on-year

➤ BG/Serbia/CZ/MX:

- Mobility focused manufacturing sites benefiting from automotive market rebound

VIA:

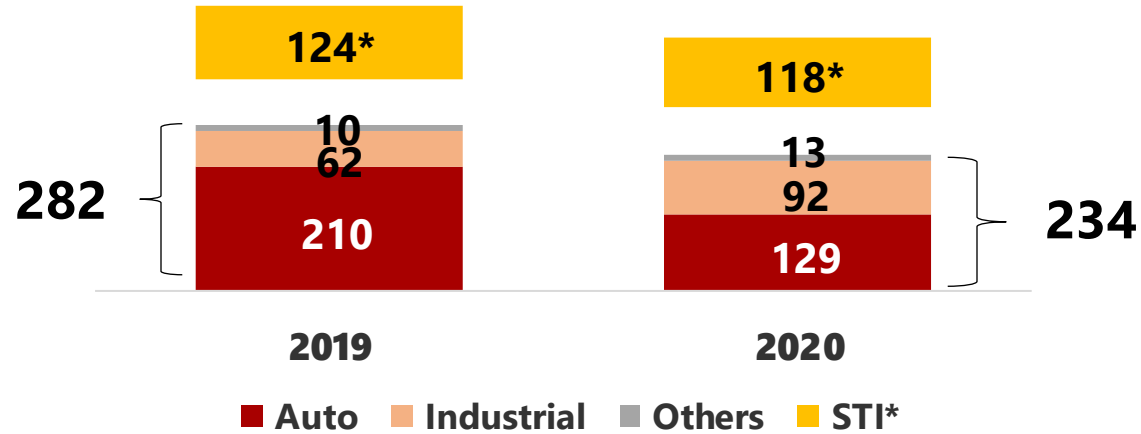
- Completed \$20M private placement transaction with strategic partner Corning
- Partnered with leading US-based electric vehicle company to produce glass and display assemblies using proprietary cold-form process

➤ STI:

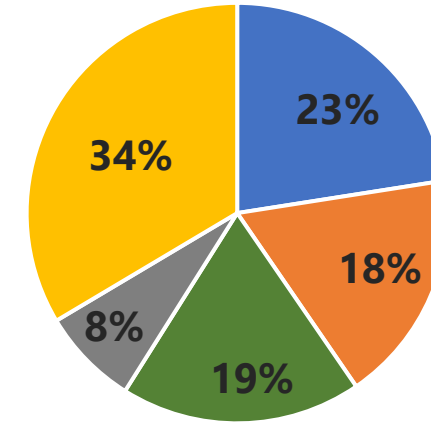
- Strong demand for medical related supplies, STI to push towards mass production of previously won projects

2020 Group Program Wins

2020 New Program Wins



Win Location - 2020

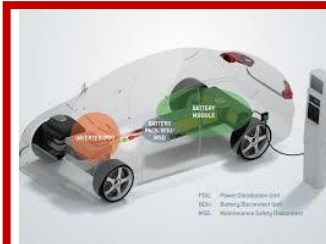


■ Philippines ■ China ■ E. Europe ■ MX ■ UK

*IMI wins Annual Revenue Potential; STI wins total project size

Notable Wins in 2020

Aerospace Projects	Aero	UK
Auto/Industrial Power Modules	Power module	Philippines
Door Control Unit	Auto	China
Automotive Mirror System	Auto	Bulgaria
Industrial Control and Sensor	Ind	Philippines
HV Coolant	Auto	Czech
Ultra Dry Ice Sensor	Ind	Serbia



Battery Disconnect Unit for E-Vehicle
TYPE: Box Build
IMI EDGE: Design for Manufacturability



Electric-Scooter ECU
TYPE: Box-Build
IMI EDGE: Design for Manufacturability, NPI



Ultra Dry Ice Sensor
TYPE: Box Build
IMI EDGE: Design for Manufacturability, Manufacturing



Electric Vehicle Charging Module
TYPE: Box Build
IMI EDGE: Engineering and Manufacturing

Focus Programs

Camera and Sensing Systems



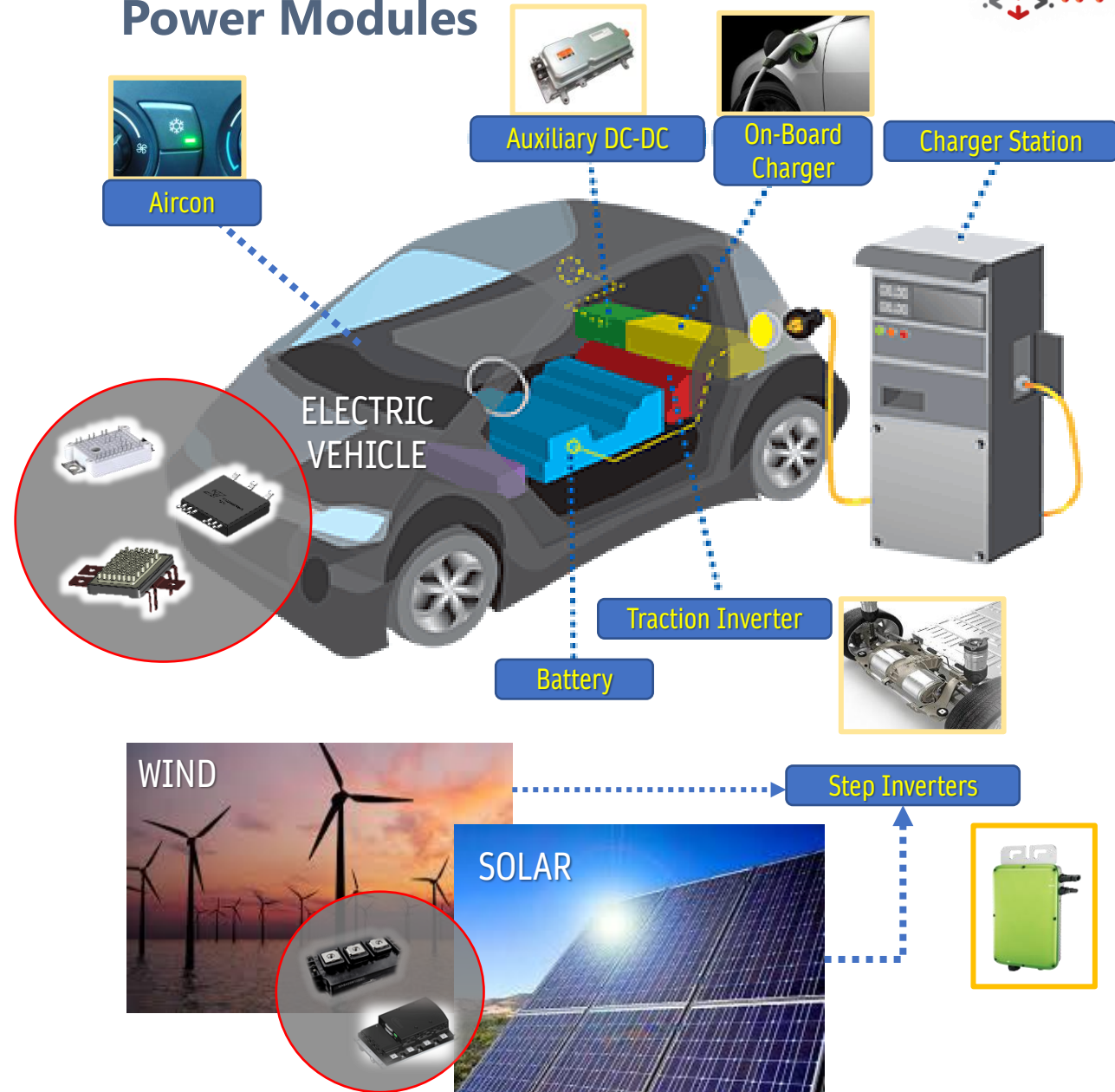
4 - 8 cameras

Surround, front, rear

16+ cameras

Surround, front, rear, mirror, driver/passenger monitoring, LiDAR

Power Modules

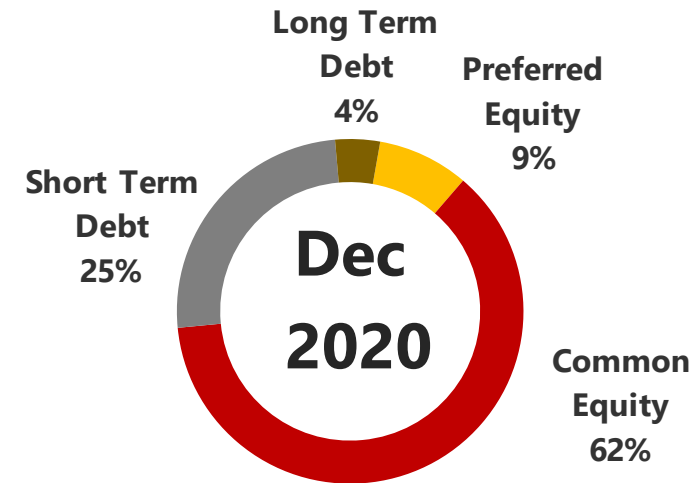
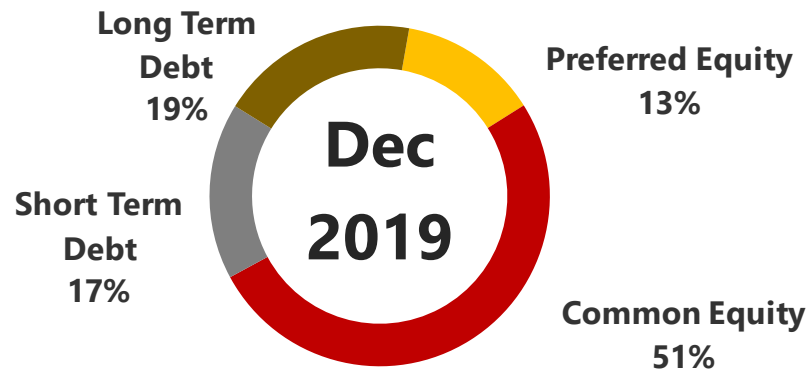


WIND

SOLAR

Step Inverters

Capital Structure

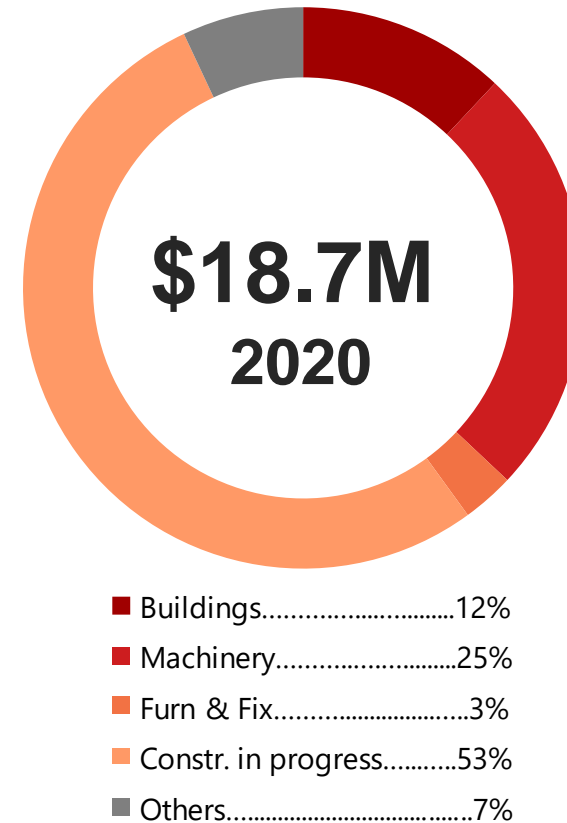
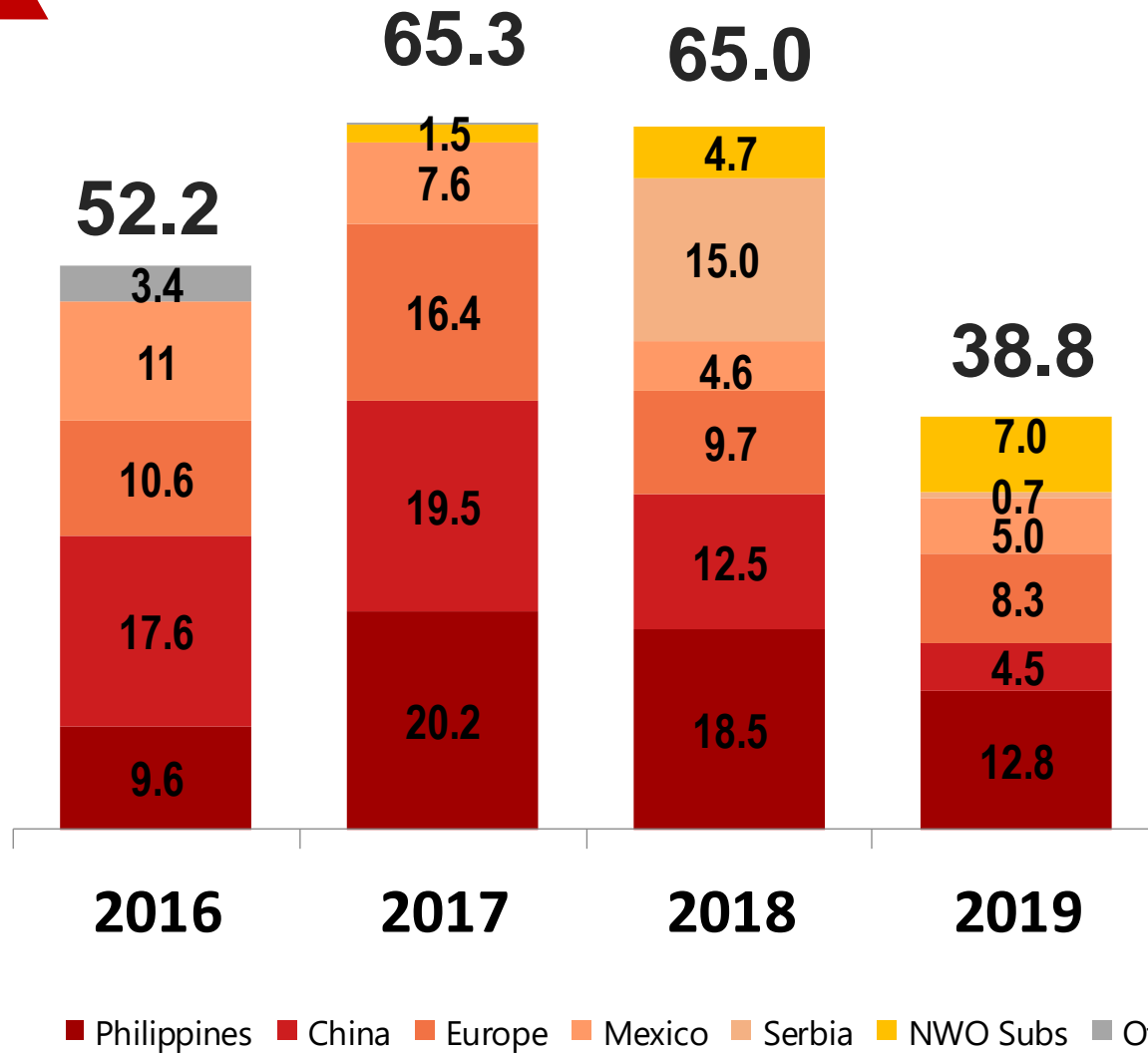


(US\$ Millions)	Dec 2019	Dec 2020
Short-Term Debt	126.1	206.5
Long-Term Debt	142.4	34.3
Total Bank Debts	268.5	240.8
Cash	152.7	244.4
Net Debt / (Net Cash)	115.8	(3.6)
Common Equity	383.8	510.9

Key Financial Ratios	Dec 2019	Dec 2020
Current ratio	1.49	1.54
Bank Debt/Equity	0.55	0.41
Bank Debt/ Common Equity	0.70	0.47
Book value/share (\$) *	\$0.17	\$0.21
Book value/share (PHP) *	₱8.74	₱9.87

*Excluding Preferred Equity and Minority Interest

Disciplined Capital Investments






Key Takeaways

- Continued strong recovery – All time high revenues and operating income in Q4
- Uncertainty in semiconductor components to be felt in Q1 but will ease towards the 2nd half of 2021
 - Potential issues identified several months ago, very active coordination with customers and suppliers
 - Unforeseen business upsides will have to be pushed out to later months
 - Working with customers to pass-on increased costs
 - Planning based on “production capacity” in order to manage inventory levels
- Increasing wins in electric vehicle segment including initial project with ride-sharing EV company. EV charging platforms and power module applications in the automotive and industrial spaces will drive near term growth
- Vaccine roll-outs have started across majority of IMI operating sites

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 ir@global-imi.com

 (+632) 7756 6840

 <https://www.global-imi.com/>



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